

## BIOGRAPHY

Pablo Juantegui Azpilicueta (San Sebastián, 1961) has been *Chief Executive Officer* of Telepizza since November 2009. Telepizza is the leading Spanish multinational company in prepared meals with home delivery in Europe and the fourth worldwide. Founded in 1987, it is the pioneer of home delivery in Spain and has established itself as the restaurant chain with the highest number of sales points and the best geographic coverage. Telepizza has exported its business model to Portugal, Poland, Chile, Colombia, Peru, Ecuador, Bolivia, Central America, Panama, the UAE, Russia and Angola. The company currently has 1300 sales points and 25,000 employees worldwide.

Before working for Telepizza, Juantegui held the position of *Managing Director* of International Businesses for Europe, the Middle East and Africa (EMEA) and Latin America at the Bupa Group.

Bupa is the leading private healthcare company in the United Kingdom, Spain, Australia, Thailand and Saudi Arabia, and has operations in Scandinavia and the United States, as well as being present in 190 countries. It has 10 million clients worldwide and employs around 46,000 people. Its main activities are health insurance, residential services for the elderly and the disabled, and health advice.

Juantegui held the position of *Chief Executive Officer* at the Sanitas Group for four years, from June 2004 to June 2008. The Group includes the companies Sanitas Seguros, Sanitas Residencial, Sanitas Hospitales and Sanitas Diversificación. In the four years under his management, Sanitas Seguros doubled its net profit (from €41 million in 2003 to €89 million in 2007) and increased its client base from 1.36 million to 1.87 million clients.

Before becoming chief executive officer of Sanitas, Juantegui was the chief executive of the Spanish subsidiary of Telefónica Publicidad e Información (TPI). From 1998 until he joined TPI, Juantegui, economist with an MBA from the IE Business School, was CEO of the wines and spirits company González Byass. Before that, he occupied various managerial positions at the American Coors Brewing Company, Mars Inc., the confectionery and food manufacturer, and the IT giant IBM.