



## **Amazon customers can now pick up their orders at Telepizza stores**

- **With this agreement, Telepizza becomes the first restaurant company to install Amazon Lockers, a service that allows customers to pick up their package at the lockers directly.**
- **Currently, the service is available in six Telepizza stores**

**Madrid, November 28th, 2017.-** Telepizza, the leading Spanish multinational in the home delivery pizza sector, has reached an agreement with Amazon to allow its customers to pick up their orders in the Telepizza stores in our country.

Telepizza thus becomes the first restaurant company to install Amazon Lockers, a service that allows the customer, through the introduction of a unique code, to pick up purchases made through the Amazon website directly at the chosen automatic locker.

Specifically, this service is already available in six Telepizza stores, four of them located in Madrid, at Manuel Noya Street, 15-17; Calle de Francisco Gervás, 17; Doctor Esquerdo, 170 and Av. Rey Juan Carlos I, 67 in Leganés. They also have this service in Valladolid, Calle Manuel Azaña, 55 and Teruel in Avenida Sagunto 114. The company hopes to expand in the coming months to other stores in the capital and other towns.

"The agreement with Amazon is very important and supports Telepizza's strategy to offer solutions and innovation in everything we do," said Pablo Juantegui, President and CEO of Telepizza. "At Telepizza we think big and differently to provide new ideas that respond to the needs of our customers. In this sense, the installation of the Amazon Lockers in our stores is a great example," he added.

"We are investing a lot in Spain to constantly improve the shopping experience of our customers and we are proud to offer Amazon Lockers as an alternative, as well as to partner with companies such as Telepizza that can offer their customers a new service," said François Nuyts, Vice President and General Director of Amazon.es and Amazon.it



## **Telepizza, a company focused on the customer**

One of the main commitments of Telepizza is to offer quality products to everyone, anywhere, through an excellent, innovative, efficient, personalized and accessible service.

Precisely, this desire to offer its customers not only the best products but also the best experiences and services arises this agreement between both companies.

Telepizza will continue listening to its customers and adapting to the new demands of the market to continue offering new and innovative services throughout 2017.

## **Telepizza Group**

It is the largest non-American company selling pizza at home, by number of stores. Headquartered in Madrid, Spain, Telepizza operates in more than 20 countries through a network of its own stores, franchisees and master franchisees, with a total of 1,448 stores, including 461 own stores (32%) and 987 franchisees and master franchises (68%) as of September 30, 2017.

Including American competitors, Telepizza is the fourth largest global player in pizza delivery by number of stores. It is a market leader in its main markets, by number of stores (number one in Spain, Portugal, Chile and Colombia and number two in Poland).

Total sales in its network, including franchisees and master franchisees, which are recorded as chain sales, in the 12 months to September 30, 2017 amounted to € 554 million.

Telepizza is listed on the stock exchanges of Barcelona, Bilbao, Madrid and Valencia, from April 27, 2016. The total number of shares is 100,720,679.

## **Amazon**

Amazon is guided by four principles: focus on the consumer instead of the competitor, passion for invention, commitment to the excellence of its operations and long-term vision. Customer reviews, 1-Click shopping, personalized recommendations, Amazon Prime, Amazon Logistics, Amazon Web Services, Kindle Direct Publishing, Kindle, Fire, Fire TV, Amazon Echo and Alexa are some of the pioneering products and services offered by Amazon.

[www.telepizza.com](http://www.telepizza.com)



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